### **ABCU & IFCU Merger**

**Information** Meeting

May, 2025





# Welcome!





#### Agenda

- Introduction from Board of Directors
- Disruption Continues We Picked Growth!
- Why Did We Pick Federal Flexibility?
- Growth Update (2024 Focus)
  - Opportunity for Additional Growth!
- Value to IFCU
- Partnership Value



PURPOSE: IT'S WHY WE EXIST

## To simplify banking for Canadians.





#### **Committed to Cooperative Values**









#### Governance



**Russ Siemens** Board Chair



Peter Brown Board Member



Liam Choo-Foo

Board Member

Michele Wilde Vice Chair



Lisa Arora



Joan Baer Board Member



**Brian Guillemin** Board Member



INNOVATION FEDERAL CREDIT UNION

**Board of Directors** 

Board Member





Chief Executive Officer





**Bruce Sack** Board Member





Karen McBride Board Member

Marty Meloche Board Member









ABCU Innovation Federal Credit Union Merger



Meagan Cockrill

Board Member





**Mike Davis** 

#### Governance

#### 13 Member Board (CEO is a Director).

Three-year staggered terms.

Competency based with all members elected at large. Directors can reside across Canada with at least half residing in Saskatchewan.

Robust learning and development regime

#### Four Board Committees including one dedicated to the Member Experience & Community Involvement.





## **Strategy:** Pillars and Foundation

ABCU Innovation Federal Credit Union Merger





NATIONAL REACH

#### **Member Obsessed**

Creating effective, simple, and memorable experience to drive growth

#### **Thriving Teams**

Invest Into Our People to Create an Engaged Organization

#### **Financial Strength**

**Operational Excellence and Efficiency** 

### Digitalization

Continuously Digitalize our Business Model

#### **National Reach**

Federal Presence; Leverage Benefits of Federal Charter



#### Partnership Guiding Principles



# **Questions for your Board of Directors?**



# Innovation is a game-changing organization that rewrites traditional playbooks.

We stand out and create disproportionate member value relative to our size and resources. We have big dreams and know how to get things done. Innovation has a palpable buzz and a breakaway business model with a spirited organizational culture.





# Why become a credit union that can operate beyond SK?

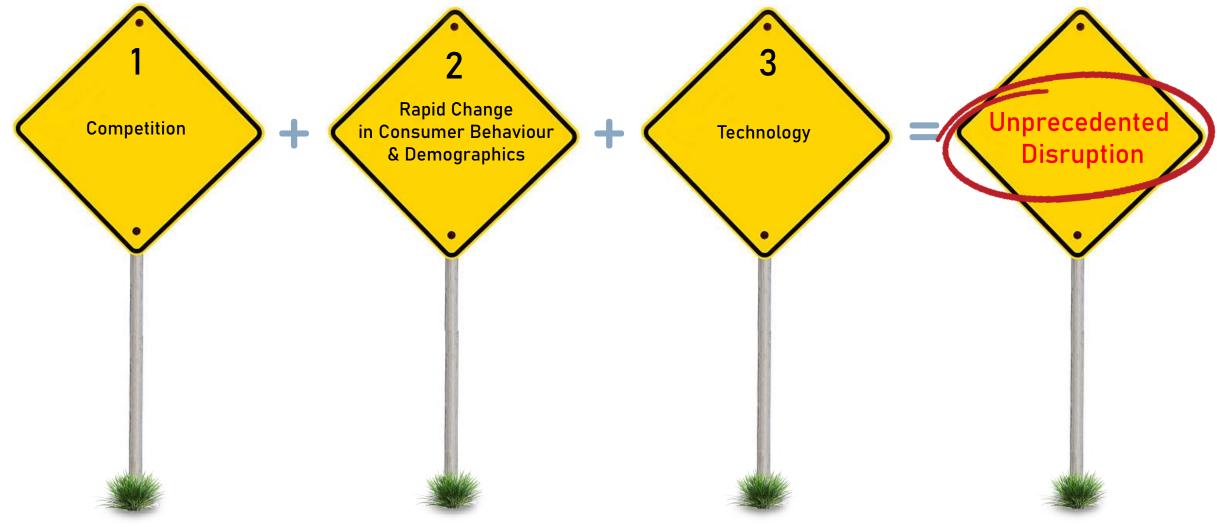








## **Three Key Disruptors**





#### Why become a credit union that can grow outside of SK? Member Perspective

- Shared success Responsible Banking
  - Continued focus on outstanding products and services
  - No fee account
  - Member Rewards
  - Community investment
  - New technology
- Better solutions:
  - Easily maintain relationships with members who leave province
  - New members market directly to non-members across Canada
  - Connect wherever you are





#### Why become a credit union that can grow outside of SK? Owner / CU perspective

- Allows us to live up to our purpose
- Ensures long term success:
  - Eliminates boundaries, levels playing field, keep pace
- National reach with a local heart:
  - Maintain local roots and cooperative values
- Remain financially strong
- Greater flexibility to manage risk
  - Funding and growth assurance





#### Why become a credit union that can grow outside of SK? Employee Perspective

- Growth: = more opportunities
- Transition is digital in nature resulting in more options for current locations
- Career, training, and development opportunities.
- Culture of collaboration, growth mindset and diversity & inclusion
- Flexible work environment
- Fast paced, innovative and results-oriented





# Status update on federal flexibility

When Innovation picks growth to combat disruption, great things happen.





## **Growth = Organic & Mergers**

#### Three-layered expansion strategy

- Digital first
- Feet on the ground
- Physical location (on/beside a university)

# • Three focus segments to share our DX

- Indigenous
- University / college
- New to Canada

#### Geographically

(areas of Canada with low CU market penetration)

- Ontario
- Alberta
- Northwest Territories
- Mergers
  - IFCU is a result of over 20 credit unions merging over time

With most Innovation transactions now being digital, our mandate and technology strategy remains designed to benefit all members, no matter what banking channel they choose.





MBER OBSESS

ABCU Innovation Federal Credit Union Merger



#### We Grow Locations, Not Close Them



2023

2024

Post merger









#### Second Northern Advice Centre Officially Opens





**Membership Growth** 

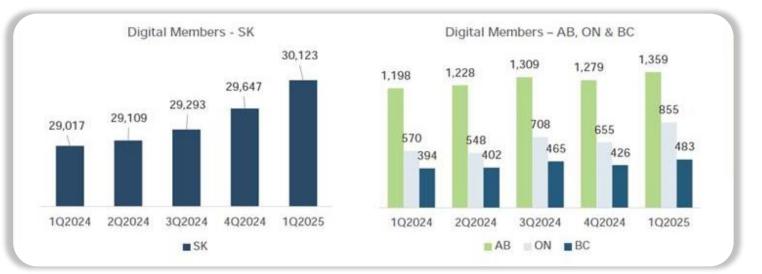


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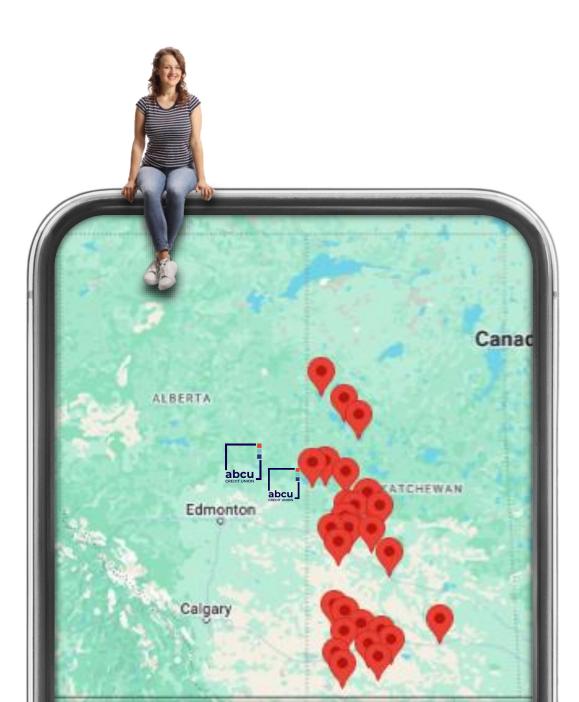
#### **Members Alberta**

### Member Count 501 - 3000 201 - 500 51 - 200 11 - 50 0 1 - 10 ○ 50km Radius ICU Branch Saskatchewan Alberta

#### **Digital Member Growth by Province**







# Interesting Facts

#### $\bigotimes$

There are more people within 50 kms of ABCU's locations than in all of SK

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Beaumont, AB is one of Canada's fastest growing cities



## **Responsible Banking**<sup>TM</sup>



### Save

Save anywhere from \$300/year to \$540/year in bank fees with our business account.



## Earn

Earn cash dividends by doing your everyday banking. The more you bank with us, the more you benefit. Give

Your business helps us support your community in the form of scholarships, sponsorship, and grants.





## 42,041

members have a No-Fee Bank Account



## \$48.6 million

paid to members since 2007



## \$10.4 million

given back to our communities since 2007





# \$5,270,892

Being an Innovation member means sharing in our success. For simply doing business with us, we approved \$5,270,892 in member distributions in 2024 – an increase of **24.3%** over 2023.



### **Member Rewards**

There are three facets of the Member Rewards program: Save, Earn, and Give.

#### Save

Members save on fees - as much as \$11/month – with our No-Fee Bank Account.

#### Earn

Members earn quarterly profit-sharing dollars paid to their Member Rewards Accounts based on the business they do with us. In 2024, we returned over \$3.4 million to members in the form of allocations.

Over \$1.4 million was also paid to members in the form of dividends, based on the amount of equity members have.

Our Monthly Transaction Rewards - based on digital transaction activity - returned \$0.4 million to members, while our youth dividend (for members 18 years old and under) totaled \$0.1 million.

#### Give

Our members help us support our communities. Because we share our profits, their business helps us give back to the communities we serve.



Innovation continues to demonstrate our commitment to Truth and Reconciliation – and the Truth and Reconciliation Commission's Call to Action #94 - through the work we do.



### Innovation

#### INDIGENOUS CONNECTIONS

In collaboration with Jade Roberts, a Saskatchewanbased First Nations artist, Innovation created a logo representing the Indigenous Connection Strategy and Connector Group. The logo honours and respects existing and new relationships with Indigenous peoples, communities, businesses and organizations.

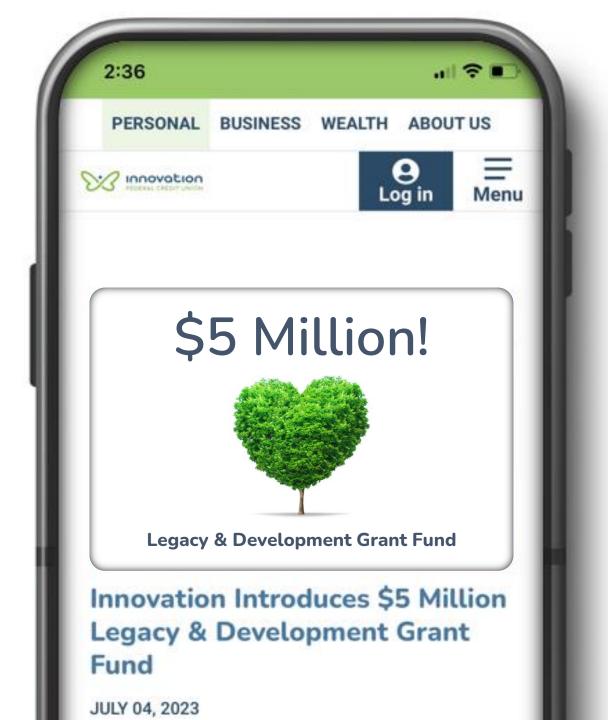


of Innovation staff has self-declared as Indigenous, with representation at all levels of the company – from Board of Directors to front line roles.



Twenty-six Indigenous communities and organizations were supported in 2024 through the Indigenous Community Development Fund. A primary focus of the fund is to support important cultural celebrations such as Pow Wows.





INNOVATION FEDERAL CREDIT UNION





#### **THRIVING TEAMS**

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ABCU Innovation Federal Credit Union Merger



# #InnovationNation

Our ability to work together makes even our biggest ideas believable and ultimately achievable.

#### **Growth = jobs**







# \$945,308

2024 learning & development spend



#### Investing in Our Employees

As an employer, Innovation Federal Credit Union is recognized for progressive policies such as competitive fixed and variable compensation, flexible benefit plans, flexible work schedules, supporting volunteer work, employee wellness plans, and educational support. We work to ensure our employees are proud, feel valued, and are actively engaged in the achievement of our corporate vision.

# Development Index 85.45%

employee participation in professional development



Female Leadership Representation



#### Leadership Team Representation

81 Total Leadership Team Members 50 Female / 31 Male





#### **Female Board Representation**

12 Total Board Members 4 Female / 8 Male

# Employee Resource Groups



Innovation's Employee Resource Groups (ERGs) are voluntary, employee-led groups that serve to foster a diverse, inclusive workplace aligned with our purpose, values, and goals. By encouraging open dialogue, ERGs play a crucial role in driving cultural transformation, enhancing employee engagement, and helping to create an environment where everyone feels valued and empowered to bring their whole selves to work. We created two Employee Resource Groups in 2024 – Women in Leadership (EmpowHER) and The Indigenous Group (TIG).

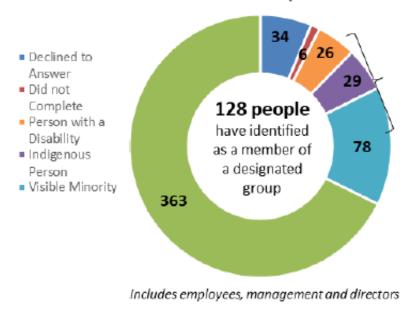


Innovation continues its prosperous partnership with the Canadian Centre for Diversity and Inclusion (CCDI). We also provide and support diversity learning opportunities for staff and have created a companywide diversity celebration calendar.

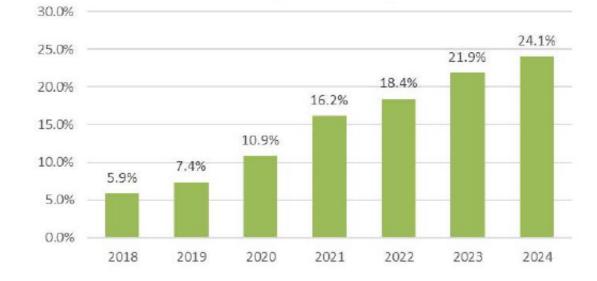


# 24.11% of Innovation of a designation of

### of Innovation staff identify as a member of a designated group: visible minority, Indigenous or person with a disability.



#### Diversity



#### % of Organization Identifying as Part of a Designated Group





#### FINANCIAL STRENGTH

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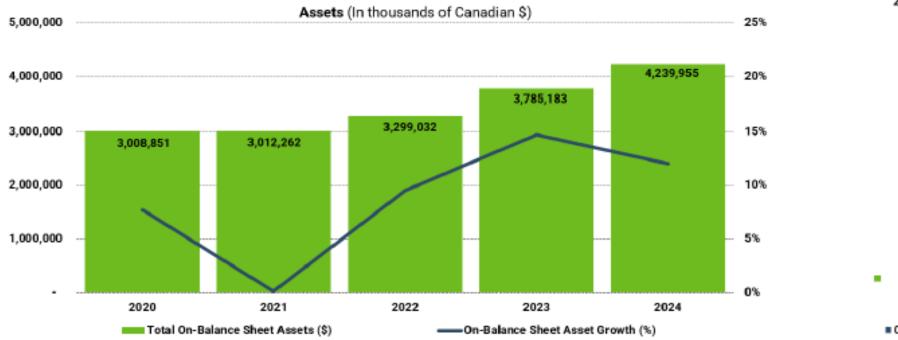
# Strong, Stable Growth and Earnings



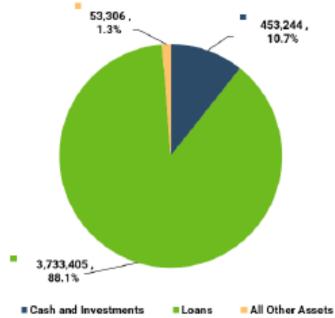




#### **Asset Growth**

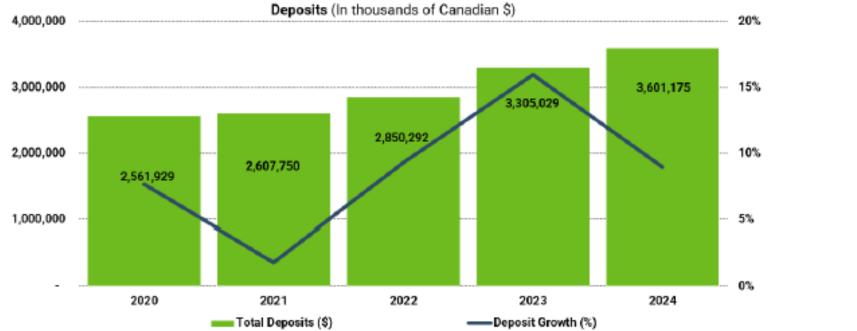


2024 Asset Composition (thousands of Canadian S)

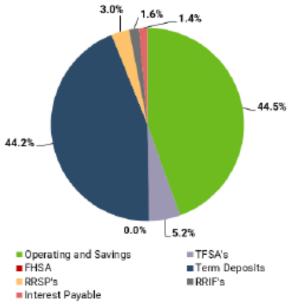




#### **Deposit Growth**

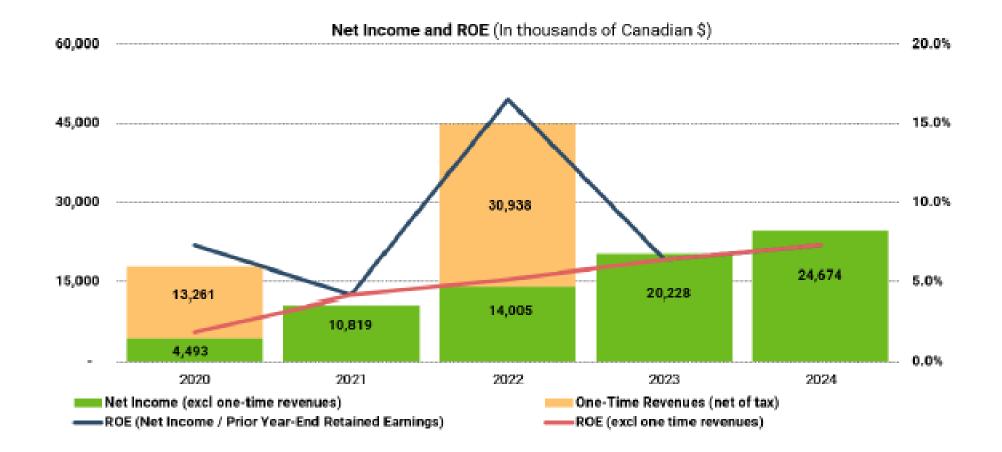


#### 2024 Deposit Composition - By Product Type

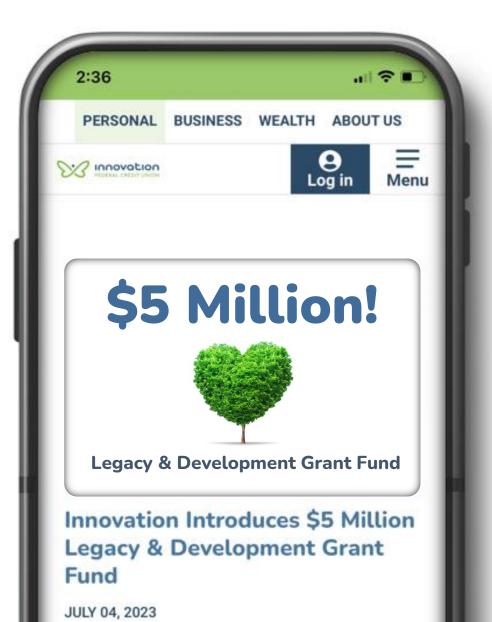


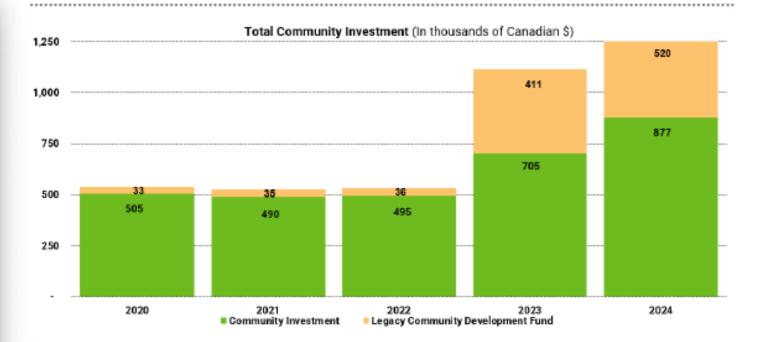


#### Profitability



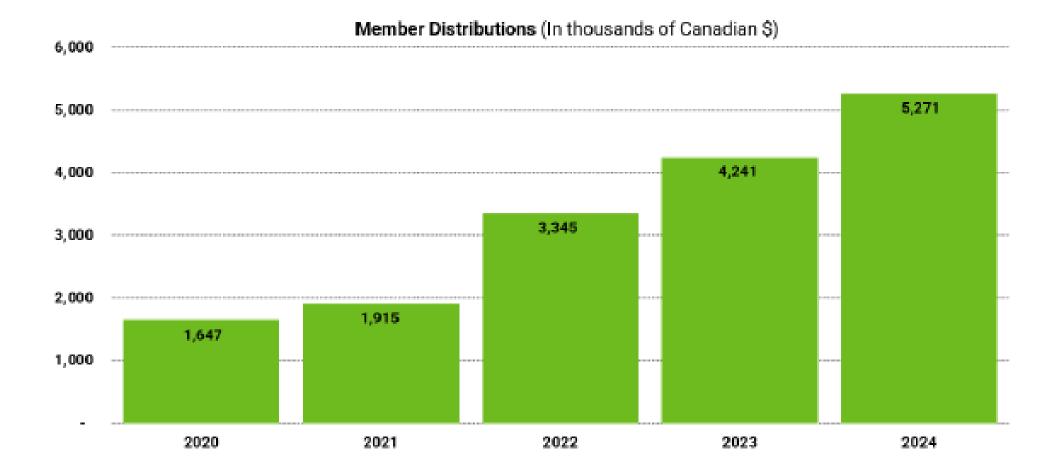






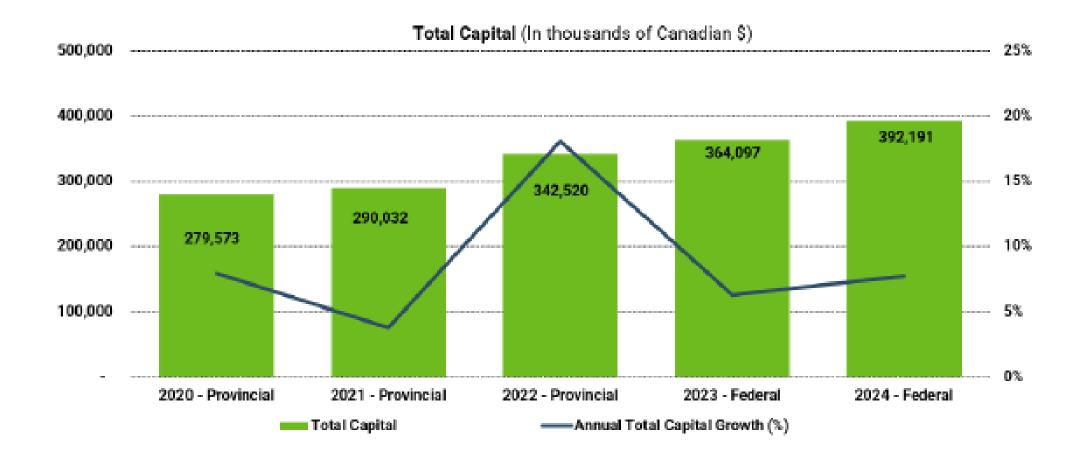


#### Profitability





#### **Capital Growth**





7.7% annual growth



On April 15, 2025, DBRS Limited (Morningstar DBRS) confirmed its credit ratings on Innovation Federal Credit Union, including the Credit Union's Long-Term Issuer Rating of BBB (high) and Short-Term Issuer Rating of R-1 (low). The trend on all credit ratings is Stable.





### DIGITALIZATION

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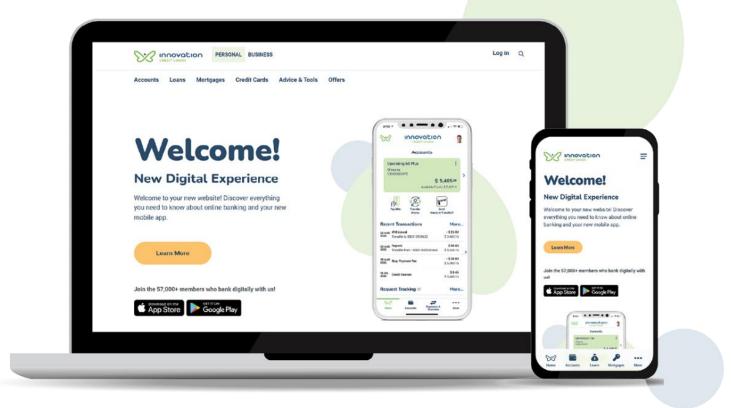


# Why is digital transformation a priority?





Manager



# Digitalization

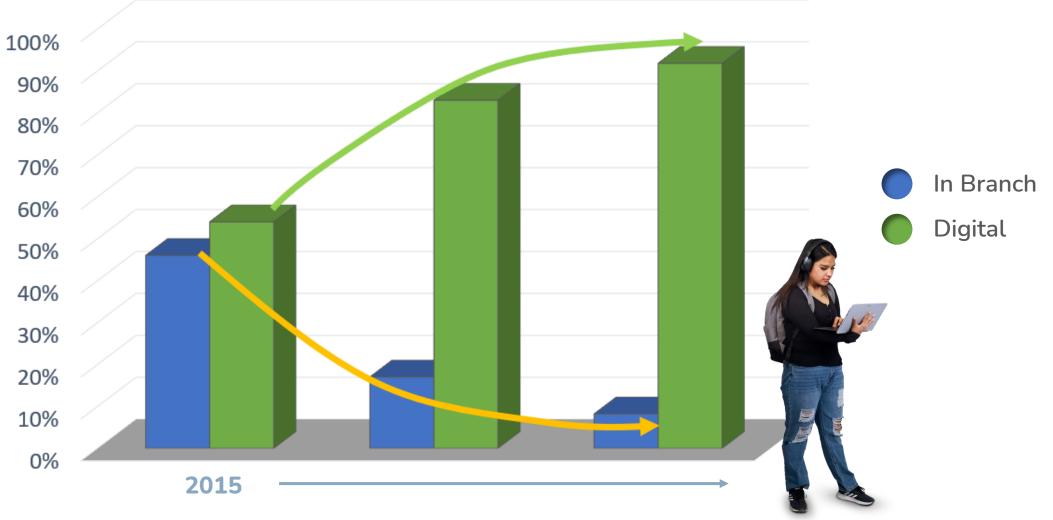




80% of consumers would consider shifting to a bank or credit union with a compelling digital-only proposition.



### **Innovation Member Transaction Activity**





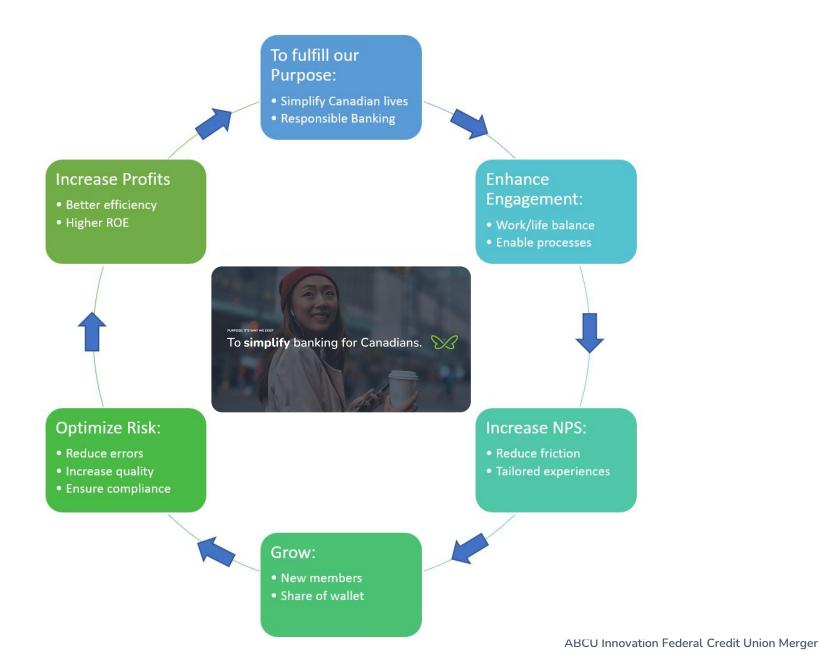
# **Overview of Mandate**

Although majority of transactions are now digital, our mandate and technology strategy is **designed to benefit** all members, no matter what channel you choose.

Digital is saving traditional

Moratorium on Advice Centre closures







# NATIONAL REACH





# Flexibility to Grow Federally





(and powered by Microsoft)







Parachute offers members debt consolidation loans with cash-back incentives.

#### Willful makes it easy for members to create a legal will online, that includes an exclusive 20%-member discount.

Nesto is Canada's trusted lender for online mortgages.

#### ClearEstate is a one-stop-shop for members' estate planning and settlement needs.



# **ABCU & IFCU Merger**

### Partnership Value



#### Value to Innovation

## Serving you better

Both Innovation and ABCU have a common desire to provide the best banking services possible to you and support your communities through a commitment to co-operative principles.

### Alignment to strategy

This new opportunity is expected to deliver direct benefits to stakeholders by combining ABCU's local presence and growth potential in Alberta with Innovation's digital platform and national reach.

### Expand footprint into AB

Innovation continues to attract members all over Canada with a growing membership in Alberta. The Alberta market has significant growth potential.

## Credit Union growth

The economy of scale ensures a more efficient use of resources resulting in improved financial results for the amalgamated credit union. This means giving back more to members and communities.





#### **Partnership Value**

### • Community

Both credit unions are dedicated to community. The allocation of 2-4% of pretax profit and community legacy funds will ensure continued focus.

#### • People

Job guarantees, career growth, flexibility and culture of Collaboration, Growth Mindset, Innovation and Diversity & Inclusion.

#### Members

Current member value will be enhanced with larger lending limits, Member Rewards and instant access to free banking.

#### Digital Investment

Credit unions have similar strategy to technology partners.

#### Credit Union

Build the scale to be innovative and grow while embracing disruption and leveraging the Co-operative Principles to bring Simplified Banking to all Canadians.







- We will **transform** and **grow** without violating the essence of being a credit union.
- We will **protect** and **cherish** being cooperative and our core values.
- **Respect** and **retain** those that made us successful.
- **Provide more opportunity** for our communities, regions and our people.

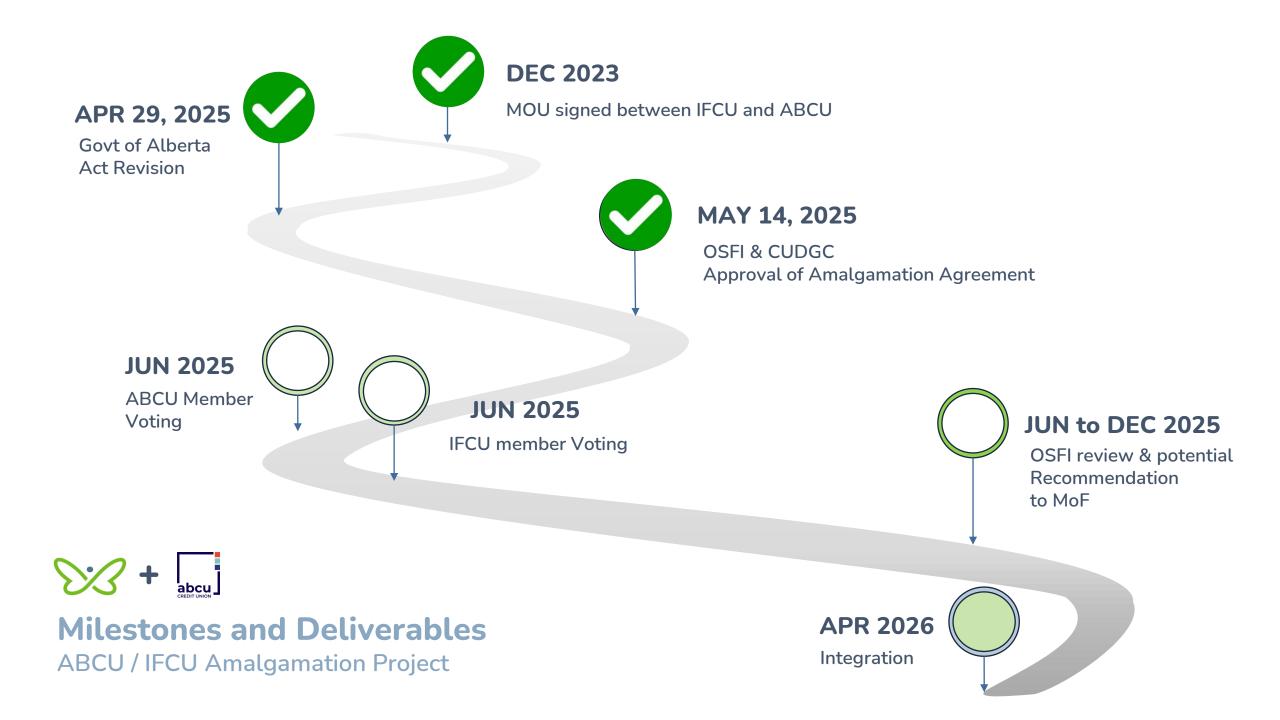


#### NEXT STEPS

# **ABCU & IFCU Merger**

**Proposed Merger Information Sessions** 





#### Innovation's Timeline to Inform and Vote



#### Information meetings

• May 20	Swift Current Advice Centre Basement	5:00 PM - 7:00 PM CST	
• May 21	Gravelbourg, Wheatland Pub and Eatery 5:00 PM - 7:00 PM		
• May 22	North Battleford Advice Centre basement	3:00 PM - 5:00 PM CST	
• May 22	Meadow Lake Advice Centre lobby	7:30 PM - 9:30 PM CST	
June 3	Virtual	7:00 PM - 9:00 PM CST	
May 30	Notice of Meeting sent to members		
June 2 - 12	IFCU electronic voting period		
June 26	Annual General Meeting (in person voting at the start of the meeting)		

#### **ABCU Path to Voting**



April 29	Alberta Cabinet approves act changes (APPROVED)		
April 30	Royal Assent (act is active) (APPROVED)		
May 5	Alberta Treasury/CUDGC complete review of ABCU materials (APPROVED)		
May 14	OSFI approve Amalgamation Agreement and Disclosure notice (APPROVED)		
May 15 - 31	Notice of Meeting sent to members		
May 23	Submit Disclosure Notice to Gazette		
May 26 - June 12	<ul> <li>ABCU information meetin</li> <li>Monday May 26th</li> <li>Thursday May 29th</li> <li>Wednesday June 4th</li> <li>Thursday June 5th</li> </ul>	gs 3:00 PM – 5:00 PM 5:00 PM – 7:00 PM 4:00 PM – 6:00 PM 4:00 PM – 6:00 PM	Virtual Virtual Beaumont Edmonton
May 3 - June 21	Publication of notice under Disclosure on Continuance Regulations		
June 25	ABCU SGM		

# How can members vote?

#### You Can Vote Soon!

You will be able to vote on the Proposed Merger electronically between June 2, 2025, and June 12, 2025. This will be a Special Resolution approving the Proposed Amalgamation, the full text of which is set forth under the heading "Special Resolution".

The results of the voting will be presented at the Annual and Special Meeting at 7 PM (CST) on June 26, 2025.



# When Innovation picks growth to combat disruption, great things happen.



# Thank You

To learn more, please contact:



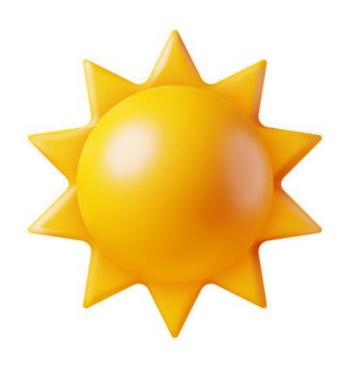
Russ Siemens Board President russ.siemens@innovationcu.ca 306.519.5471



#### Dan Johnson CEO dan.johnson@innovationcu.ca 306.741.0708







# The time to repair the roof is when the sun is shining.

## John F Kennedy



## Our system will grow great if leaders plant trees whose shade they may never sit in...



**Greek Proverb** 





# **Strengthening** your credit union.

We are the **first** federal credit union headquartered in Saskatchewan – and we are thrilled to bring Responsible Banking<sup>™</sup> to all of Canada.



# When your credit union **is growing**...

# In 2024, just over

was given to **28** deserving organizations and community projects



#### 266 Twenty-like Indigeneous communities and organisations were supported in 7024 through the Indigeneous Community Development Fund. A primary focus of the fund is to support important cultural celebrations such as Pow Work.





**iButterfly Effect** Innovation Employee Matching Program In support of health, education and poverty, our new

employee matching program, the iButterfly Effect, gave back \$50,500 in 2024 – supporting the Canadian Mental Health Association, Saskatchewan Intercultural Association and Food Banks of Canada.



Innovation is proud to be the only Saskatchevan credit union recognized with earing the designation as an imagine Canada certified company of the PRISM Network. This designation represents being a symbol of excellence in community impact within Canada. Our credit union continues to contribute

committed to the facilitation of \$64 million for First Nations specific claims that have been created from

istorical grievances where the government failed to

fulfill its obligation under the Treaties, the Indian Act, or other agreements. The goal of resolving these

claims is to address past wrongs, renew relationship and advance the reconciliation between Indigenous peoples and the Canadian government,

\$64 million

Our credit union continues to contribute between 2% to 4% of our pre-tax profits annually to activities that support our communities.



Lunch and Learns

Sin 🥥



Thanks to your business, we've been able to donate 65,000 meals to organizations helping people facing food insecurity.







## **Canada's Financial Institutions Supervisory Committee**



OSFI Bank of Office of the Canada Superintendent of Financial Institutions Department of Finance Canada CDIC Canada Deposit Insurance Corporation FCAC Financial Consumer Agency of Canada

